



building long-term relationships

Industry Advisor Sheet Metal

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Position Overview:

Role

The Industry Advisor for Sheet Metal ("Industry Advisor") will act as the product champion for Accubid's sheet metal related product offerings; conducting industry research, sales presentations, trade shows, product training, supporting clients and internal staff and reporting to the Vice President, Product Management to ensure objectives are met with relation to Accubid's sheet metal product offerings.

Responsibilities:

- Ä Act as the vital link between the construction industry (sheet metal segments) and the company with respect to product enhancements and releases. Providing insight as to specific product requirements; guiding the company to shape the structure and direction of the product.
- Ä Train Accubid internal staff to support and train Accubid's structured cabling related product offerings to Accubid's end users.
- Ä Conduct sales presentations of products to clients and potential clients.
 1. Act as the technical resource for ACCUBID staff.
 2. Create and maintain the database in this ever changing market.
 3. Conduct product and industry training.
 4. Provide product support to clients and internal staff.

All interested parties should email Human Resources: