



We have an immediate opening for a Mechanical Trainer (Piping and Plumbing Segment).

As a Trainer, you will be responsible for delivering industry training, product training, consulting, and product support service as well as developing related courseware and documentation related to Accubid productivity software for the mechanical construction market (piping and plumbing segment).

Job Functions:

- ✓ Teach industry and product training classes.
- ✓ Aid clients in the implementation and best use of Accubid software solutions.
- ✓ Consult clients on industry best practices and the effective use of construction software productivity tools.
- ✓ Interact with clients to establish training requirements for proposed classes and programs.
- ✓ Attend classes and seminars to increase technical expertise and improve training techniques and practices.
- ✓ Assist in producing training courseware.
- ✓ Research new ideas and techniques in training delivery.
- ✓ Provide technical support.
- ✓ Keep abreast of trends in the mechanical construction industry, and provide guidance to staff on industry trends.
- ✓ Represent the company in training groups, associations and business alliances.

Travel:

- ✓ The Trainer will be required to travel at least (2) weeks per month throughout North America to conduct classroom and/or on-site education and training programs, on-site product implementation and/or consulting, and/or attend industry events.

Physical, Personality Traits, Skills, Education and Experience Required:

- ✓ Have a desire to teach and assist others.
- ✓ Reliable, mature, tolerant, responsible, well presented and business like.
- ✓ Quick learner, with self-study ability.
- ✓ Empathic communicator, able to respond to questions posed.
- ✓ Able to work independently.

- ✓ Able to communicate and motivate via spoken presentations (lecture) in a classroom setting.
- ✓ Understand and espousing of the principles and methodologies of an accurate and detailed approach to estimating.
- ✓ Able to stand and roam (desk to desk) for lengthy periods of time.
- ✓ Able to demonstrate software functions using a projector and laptop.
- ✓ Must be adept in use of Microsoft Windows 2000 or later, Office 2000 or later (particularly Excel, Word, and PowerPoint).
- ✓ Knowledge of the use of a laptop computer for software demonstrations.
- ✓ Mechanical (piping and plumbing segment) contracting industry experience, as a trained and experienced journeyman, or technologist/engineer.
- ✓ Experience as an estimator, having successfully completed project bids.
- ✓ Possess trade-specific apprenticeship training diploma, or other related (engineering) post secondary diploma.
- ✓ Ability to deal with complex situations and collaborate effectively with local and or remote personnel in order to provide fast and effective problem resolutions.
- ✓ Superior communication skills.
- ✓ Ability to work in a fast-paced environment.
- ✓ Must be team-oriented; possess excellent organizational and written skills.

Skills, Education and Experience Preferred But Not Required:

- ✓ Proficient in the use of Accubid software, specifically the Estimating, Change Order and Time and Material Billing applications.
- ✓ Technical training/development experience.
- ✓ Teaching experience in a technical subject matter.
- ✓ Experience developing training materials.
- ✓ Solid research skills and instructional savvy to create clear and effective instructional material.
- ✓ Engineering background (degree and/or diploma) is preferred but not required.
- ✓ Experience in teaching and training of adults would be an asset.
- ✓ Possessing a certificate/diploma in adult education would be an asset. Possessing a certificate(s) in Accubid training would be an asset.



Salary and Benefits

The candidate would be paid an industry leading salary, with complete medical/dental benefits after the 3-month probationary period.

Application

All interested parties should apply to:

Accubid Systems Ltd.

C/O Al Ricci

RE: Mechanical Trainer Opening

Fax: 905-761-1234

E-mail: alricci@accubid.com